## **MEMO**



## Methodology

Harris Poll<sup>®</sup> fielded the study on behalf of National Endowment for Financial Education from April 7-9, 2014, via its QuickQuery<sup>SM</sup> online omnibus service, interviewing 2,025 U.S. adults aged 18+. Data were weighted using propensity score weighting to be representative of the total U.S. adult population on the basis of region, age within gender, education, household income, race/ethnicity, and propensity to be online. No estimates of theoretical sampling error can be calculated; a full methodology is available.

## **Key Findings – Most Important Financial Goals**

The top financial goal U.S. adults would like to achieve in their lifetime is having enough money for/in retirement (50%), higher among women (53%) than men (47%).

13% feel owning their own home is their most important financial goal.

6% feel retiring early is most important, significantly higher among men (8%) than women (4%).

5% feel paying for their child's education is most important.

4% feel having money to invest is most important, which is significantly higher among men (7%) than women (2%).

3% either feel that owning a car is most important, starting their own business is most important or paying off their college loans (higher among women than men, 4% vs. 2%).

6% feel something else is most important, while another 6% feel that there are no important financial goals they'd like to achieve.

## **Key Findings – American Dream Statements**

63% of U.S. adults aged 18+ agree that a significant obstacle to their achieving the "American Dream" is an inability to save enough, while 37% disagree.

59% of U.S. adults aged 18+ agree that financially, their parents achieved the "American Dream," while 41% disagree.

Three in five (60%) U.S. adults aged 18+ agree that in thinking about their own financial situation, they feel they are achieving the "American Dream," while 40% disagree with this statement.

52% of U.S. adults aged 18+ who gave an applicable response agree that a significant obstacle to their achieving the "American Dream" is managing their debt, while 48% disagree.

• Men (55%) are significantly more likely to agree with this than women (49%).

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